



Specialising in helping Australian businesses to manage growing workforce needs through the carefully managed introduction of International Skilled Workers.



[www.emergico.com](http://www.emergico.com)

## Our Target Clients

Australian businesses who are finding it difficult to recruit and retain skilled staff in the current Australian labour market.

## Our Value Proposition

Emergico provides an End-To-End solution for employers, working on the demand and supply sides.

Where there is Demand, we take a holistic approach to the business' needs including strategic analysis, advice on solutions; sourcing skilled overseas workers; assisting with visas and migration processes; providing relocation assistance and corporate on-boarding; and helping with compliance and evaluation programs.

On the Supply side, we work with skilled overseas people to help them become work and visa ready, in preparation for a move to Australia.

The real value comes from successfully connecting demand with supply.

## Our Product Offerings

With a wealth of relevant experience, Emergico offers a modular range of products which can be "mixed and matched" to suit your needs.

### OUR PRODUCTS

#### Emergico Migration and Relocation

- All **Australian Visas** and specialist products such as Labour Agreements;
- Strategic Migration Advice;
- **Relocation Assistance** - both online and face to face, to prepare an individual for a life-changing move to Australia.

#### Emergico Career Connect

- **Candidate Search** - selection and nurturing of skilled overseas workers, helping them to become "visa-ready", and placing them in contact with suitable Australian employers.

#### Emergico Strategic Solutions

- Working holistically with businesses to help identify their needs; develop innovative and leading edge strategy; and assisting with implementation and evaluation.
- **Corporate On-Boarding** - designing a program to help an employee to integrate into your workplace.
- **Compliance Programs** - helping you make sure you meet legal obligations.

### OUR RELEVANT COMPETENCIES AND CREDENTIALS

Registered Migration Agent MARN 1171279.

Graduate Certificate in Australian Migration Law and Practice.

Extensive experience in relocation and corporate on-boarding, to help maximise the chance of a successful relocation for the employee and family members.

Bachelor of Commerce (Management and Human Resource Management)

Corporate Member of Recruitment and Consulting Services Association (RCSA)

20 years experience in personnel selection and recruitment.

Masters of Business Administration.

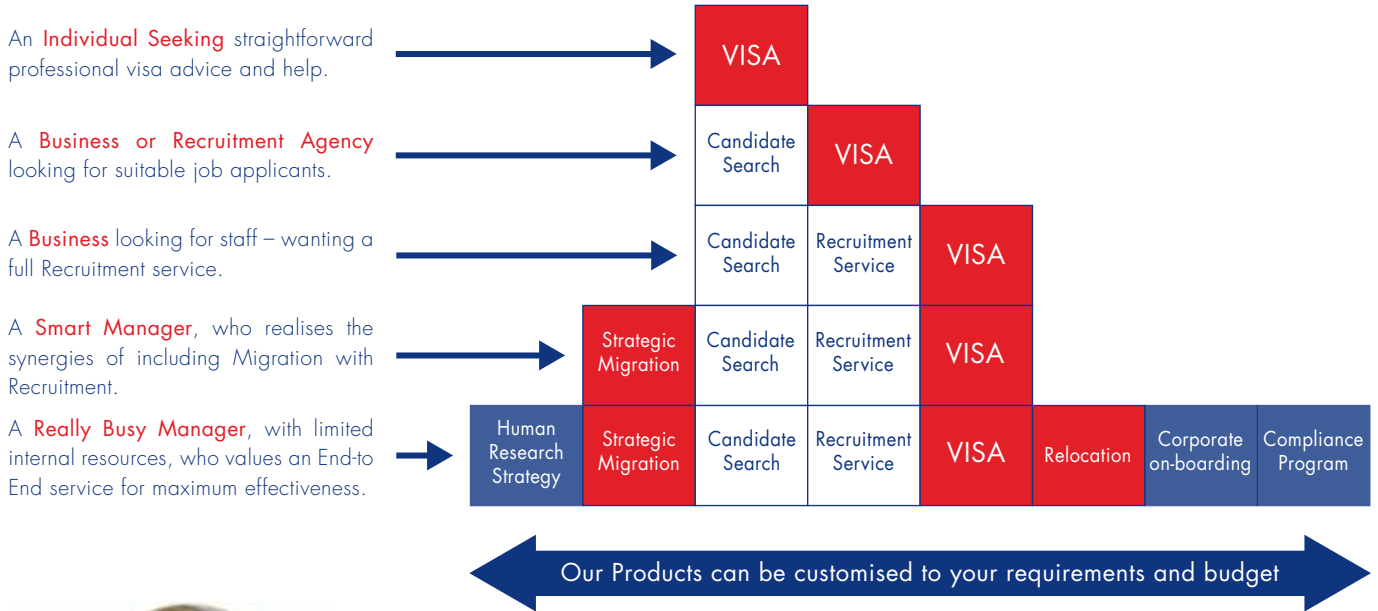
Bachelor of Commerce Degree (Management Major).

25 years Senior and Executive level Management experience, specialising in organisational change management.



**IF YOU ARE...**

**...THIS PRODUCT IS FOR YOU!**



**About Emergico's Principal  
Leanne Stevens ASM**

Registered Migration Agent MARN 1171279

Leanne Stevens founded Emergico in response to a growing interest from companies, who had seen the amazing results she had achieved for other clients.

Leanne's background is varied and interesting. Her life and work experience allows her to provide an above average service to clients, taking a strategic approach and working smartly to maximise the functionality of any solution.

She's a former Intensive Care Paramedic and Registered Nurse; specialising in helicopter medical

responses. She's spent many years in senior management for a large government organisation in roles including State Director of Education; Area Director, and Acting Assistant Commissioner. Academically, she's completed five Degrees up to Masters level. She received the Top MBA Award from the University of Queensland, and has been featured in a number of newspaper articles. Leanne is a sought-after public speaker and mentor for women in leadership.

After receiving an Australia Day Award in 2006 (the Ambulance Service Medal) Leanne was asked to head up

an International Recruitment program. And this is where her interest in migration and international recruitment began.



## Why should you choose Emergico?

While there are many Recruitment Consultants and Migration Agents who market their ability to meet employer's labour needs through international recruitment, **very few have actually done it**. This is what sets Emergico apart from its competitors.

Leanne Stevens was responsible for a very successful "End-To-End" International Recruitment strategy for a large healthcare organisation in 2006. She co-ordinated a team which managed to attract, recruit and relocate around 200 skilled professionals from the United Kingdom. The project included all sourcing activities; recruitment and screening processes in London; successful negotiation of a specialist Labour Agreement with the Department of Immigration and Citizenship; providing assistance to all recruits and families in securing 457 and permanent residency visas; relocation assistance; and corporate on-boarding.

Since 2006, the Australian labour market has tightened considerably. With the Resources boom in Australia, the number of companies who can benefit from an international recruitment service is increasing exponentially.

## Our Value Chain

### How Emergico can Help

#### Analyse Business

Provide education and information to employers. Determine whether an international strategy is appropriate for the business.

#### Strategic Migration Solutions

Labour Agreement. Standard Business Sponsorship.

#### International Talent Search

Analyse skill and labour deficits, find appropriate workers.

#### Visas and Migration

Assistance for applicants and their families.

#### Relocation Assistance

Reduces the stress for the applicant and family as they contemplate a life changing move.

#### Corporate Onboarding

Ensure the workplace is prepared for the overseas worker, orientate the worker to the workplace and to Australia.

#### Compliance and Monitoring

Programs to ensure that an employer does not breach legal obligations and to make sure that workers are protected.

## What if you just want advice?

That's fine too - we are happy to consult to businesses who have already embarked on an international strategy but need support and advice from a professional with experience in this area.

## Professional Memberships

**Corporate Member;** Recruitment and Consulting Services Association (Australia & New Zealand)

**Member;** Migration Institute of Australia

**Graduate Member;** Australian Institute of Company Directors

**Member;** Australian Institute of Management

**Fellow;** Paramedics Australasia

## Contact Details

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Registered Migration Agents

